

 COPY

No. COX 0D-031
May 05, 2000

Bulletin for VIOXX:
New PIRs Relative to VIOXX GI Outcomes Research Study

TO:

All field personnel with responsibility for VIOXX® Action Required

PURPOSE:

In response to recent published reports about VIOXX, Medical Services has been working to provide a rapid response to physicians unsolicited requests for information.

Effective Monday morning, May 8, a new PIR that will include incidence rate of MIs with VIOXX will be available from Medical Services via an interactive voice response (IVR) same day fax service to address your customers concerns. As a result of this PIR being available from Medical Services via same day fax to your customers, you may no longer print and distribute the PIR provided to you via Bulletin COX00-019.

OVERVIEW:

In response to recent published reports about VIOXX, on May 1, 2000, we provided you with an approved verbal response to use to address customers questions around the incidence rate of MIs on patients taking VIOXX via Bulletin COX00-029. Follow the directions on Bulletin COX00-029 for using that information. Now that you have this information to respond to questions from your customers (verbally) and the new PIR with incidence rate of MIs is available from Medical Services via same day fax, you may no longer distribute the printable PIR provided to you via Bulletin COX00-19 to your customers.

In addition, Medical Services has developed a PIR to assist physicians in responding to patients' questions that arise as a result of the news coverage. This PIR is also available from Medical Services via the IVR same day fax service.

ACTION REQUIRED:

- Immediately discontinue distribution of the printable PIR provided to you via Bulletin COX00-019.
- Review the Obstacle Responses around the incidence rate of MIs with VIOXX provided to you via Bulletin COX00-029.
- When a physician requests information on the VIOXX GI outcomes research trial or has a patient with concerns regarding COX2 inhibitors, you may submit a request for a PIR by simply calling 877-372-7064 (8:00 A.M. to 10:00 P.M. EST) that will link you to an interactive voice response service for the Medical Services PIR request line. A touch tone phone must be used to provide the following information:
 - Your 8 digit RDT
 - Physician's 5 digit ZIP code
 - Physician's full name and professional degree
 - Physician's full mailing address
 - Physician's phone number
 - Physician's FAX number

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MRK-ABR 0017344

Exhibit A - Page 9



- Select one or both of the requested PIRs entitled:
 - A brief summary of VIGOR (Note - This is the new PIR which includes incidence rate of Ms with VIOXX that replaces the printable PIR previously provided to you.)
 - Data to address a patient's concerns about COX2 inhibitors
- You should only call 877-372-4668 (8:00 A.M. to 8:00 P.M. EST). If you experience difficulty with the interactive voice response system. A staff member will be available to help you.

IF YOU HAVE ANY QUESTIONS CONCERNING THIS BULLETIN, PLEASE CONTACT THE MERCK NATIONAL SERVICE CENTER AT 1-800-NSC-MERCK.

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No. COX 00-032
May 08, 2000

**REVISED Bulletin for VIOXX
New PIRs Relative to VIOXX GI Outcomes Research Study**

TO:

All field personnel with responsibility for VIOXX®(rofecoxib). Action Required

PURPOSE:

This bulletin replaces COX 00-031. The phone number for the Medical Services PIR FAX Request Line has not changed. The bulletin was updated to reflect the new technical (IVR) support number which you should call if you are having difficulty with the interactive voice response system.

In response to recent published reports about VIOXX, Medical Services has been working to provide a rapid response to physicians unsolicited requests for information.

Effective Monday morning, May 8, a new PIR that will include incidence rate of MIs with VIOXX will be available from Medical Services via an interactive voice response (IVR) same day fax service to address your customers concerns. As a result of this PIR being available from Medical Services via same day fax to your customers, you may no longer print and distribute the PIR provided to you via Bulletin COX00-019.

OVERVIEW:

In response to recent published reports about VIOXX, on May 1, 2000, we provided you with an approved verbal response to use to address customers questions around the incidence rate of MIs on patients taking VIOXX via Bulletin COX00-029. Follow the directions on Bulletin COX00-029 for using that information. Now that you have this information to respond to questions from your customers (verbally) and the new PIR with incidence rate of MIs is available from Medical Services via same day fax, you may no longer distribute the printable PIR provided to you via Bulletin COX00-19 to your customers.

In addition, Medical Services has developed a PIR to assist physicians in responding to patients' questions that arise as a result of the news coverage. This PIR is also available from Medical Services via the IVR same day fax service.

ACTION REQUIRED:

- Immediately discontinue distribution of the printable PIR provided to you via Bulletin COX00-019.
- Review the Obstacle Responses around the Incidence rate of MIs with VIOXX provided to you via Bulletin COX00-029.
- When a physician requests information on the VIOXX GI outcomes research trial or has a patient with concerns regarding COX2 inhibitors, you may submit a request for a PIR by simply calling the Medical Services PIR Request Line toll free at 877-372-7064 (8:00 A.M. to 10:00 P.M. EST). Since this line is an interactive voice response system, a touch tone phone must be used to provide the following information:
 - Your 8 digit RDT
 - Physician's 5 digit ZIP code

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-
- Physician's full name and professional degree
 - Physician's full mailing address
 - Physician's phone number with area code
 - Physician's FAX number with area code
 - Select one or both of the requested PIRs entitled:
 - A brief summary of VIGOR (Note - This is the new PIR which includes incidence rate of MIs with VIOXX that replaces the printable PIR previously provided to you.)
 - Data to address a patient's concerns about COX2 Inhibitors
 - These two PIRs will be faxed directly to the requesting physician's office as a 'nonpersonalized letter'. You will need to leave a copy of the circular for VIOXX with the physician.
 - If you experience difficulty with the interactive voice response system, please call the toll free phone number established only for this process, IVR help line at 888-721-7204 (8:00 A.M. to 8:00 P.M. EST). A staff member will be available to help you.
 - For other questions concerning VIOXX requested by your physician, please follow the usual PIR procedures. These PIRs will continue to be 'personalized' with the physician's name, and you will receive a copy, as per usual PIR procedures. (See Policy 104)

IF YOU HAVE ANY QUESTIONS CONCERNING THIS BULLETIN, PLEASE CONTACT THE MERCK NATIONAL SERVICE CENTER AT 1-800-NSC-MERCK.

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No. COX 01-007
Feb 09, 2001



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**Bulletin for VIOXX®:
FDA Arthritis Advisory Committee Meeting for VIOXX®**

TO:

All field personnel with responsibility for VIOXX® National Account Executives and Customer Managers (All Segments)	Action Required Background Information
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DO NOT INITIATE DISCUSSIONS ON THE FDA ARTHRITIS ADVISORY COMMITTEE (ADVISORY COMMITTEE) REVIEW OR THE RESULTS OF THE VIOXX® GI OUTCOMES RESEARCH (VIGOR) STUDY. YOU MAY RESPOND TO CUSTOMER INQUIRIES ONLY AS OUTLINED BELOW.

Introduction:

As previously communicated in June 2000, Merck submitted a supplemental NDA for VIOXX based upon the VIOXX GI Outcomes Research study (VIGOR). In this study, VIOXX 50mg daily significantly reduced the risk of serious gastrointestinal side effects by 54% vs. naproxen 1000mg daily. On Thursday, Feb 8, Merck and the FDA reviewed the study with the FDA's Arthritis Advisory Committee.

The purpose of this bulletin is to provide you with important, updated background information based on the results of this meeting and actions required by you.

Action Required:

1. Stay focused on the EFFICACY messages for VIOXX
2. Utilize the PIR system to respond to unsolicited physician inquiries
3. Review the updated background Q&A
4. Review the updated obstacles and responses for your physicians
5. Do not initiate discussions or respond to questions, except as outlined below

Stay Focused on Efficacy

It is critical that we remain focused on the 1S HI NSAID and H1 COXIB messages for VIOXX with our targeted physicians. As discussed at your 1S District Meetings, both the OA efficacy data and the new acute pain narcotic efficacy data for VIOXX will continue to solidify the efficacy perception of VIOXX. Use the new core visual aid for VIOXX and the

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Exhibit A



OA Efficacy Stock Bottle Challenge program to challenge physicians to gain experience with the 24 hour efficacy of VIOXX.

Physician Inquiries:

In response to unsolicited requests for information regarding VIGOR, Medical Services will make a personalized, faxable PIR available for your customers within 24 hours. In addition, for those customers who request additional information, a separate, more comprehensive PIR packet can be Federal Expressed within 2 days.

Medical Services has made arrangements to extend the hours for the PIR hotline. Representatives should submit unsolicited PIR requests by either telephone or fax options from 2/9 through 2/23 by calling the PIR hotline 800MERCK66 (800-637-2566) during extended hours of 8:30 am to 6:30pm ET. During these hours, a staff member will verbally request the following information from you to process the PIR request from the HCP [After this time, the usual method options of INSIGHT, PIR hotline (800MERCK 68 – hours: 8:30 – 4:30pm ET) and fax can be followed].

Faxable PIR Instructions:

- Your name, field title and RDT
- The requesting HCP's full name and professional degree
- HCP's full mailing address
- HCP's phone number
- HCP's FAX number
- Provide the question(s) asked by the HCP.

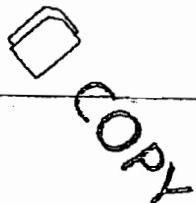
PIR Requests may also be sent to Medical Services from 4:30 pm – 8:30am ET by leaving a voice message at 800MERCK66. The information as listed above should be provided in your voice message to Medical Services staff. Additionally, PIR requests may be submitted to Medical Services in writing by sending a fax to 800MERCK68. The information listed above should be included on your fax to Medical Services.

In Summary:

- If requested, a summary of the PIR will be faxed within 24 hours of receiving the request.
- If the physician requests more comprehensive information on the VIGOR study, you may request the comprehensive PIR. This will be sent via Fed EX within 2 days.
- Transition your discussion to the current strategy and messages for VIOXX®
- Do not proactively discuss the Advisory Committee Meeting or VIGOR. Respond to questions about the study by requesting a PIR and in accordance with the obstacle-handling guide.

Updated Q&A Guide:

This is background information only.



Updated Obstacle Responses:



These updated obstacles are provided for your reference and preparation for questions asked by your physicians.

This information is provided for your background information only and is not to be used in discussions with physicians.

Background Information:

Merck issued a press release summarizing the FDA Advisory Committee Meeting held on Feb 8. The press release is attached below for your background information only:

GAITHERSBURG, Md., Feb. 8, 2001 -- The Arthritis Advisory Committee of the Food and Drug Administration today reviewed Merck & Co., Inc.'s application for changes to the prescribing information for Vioxx® (rofecoxib), Merck's medicine for osteoarthritis and acute pain, to reflect results from the Vioxx Gastrointestinal Outcomes Research (VIGOR) study.

The Advisory Committee agreed with Merck and the FDA that results from the study should be included in the labeling for Vioxx. The FDA is not obligated to follow the advice of the Advisory Committee, but usually does. The FDA noted that it will consider all available information, including the information reported and advice received at today's Advisory Committee meeting, before any final decisions are made on Merck's application and other issues discussed by the Committee.

"Merck is confident that the data presented today support the excellent safety profile of Vioxx, and we look forward to further discussions with the FDA to complete the review of our application to modify the labeling for Vioxx," said Eve Slater, M.D., senior vice president, Clinical and Regulatory Development, Merck Research Laboratories.

Vioxx was approved by the FDA in May 1999 to treat osteoarthritis and acute pain. The prescribing information for Vioxx currently contains the standard NSAID Warning about GI side effects. Merck's application to the FDA was based on the 8,000-patient VIGOR

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study, which evaluated the GI profile of Vioxx 50 mg compared to the non-selective NSAID naproxen, and on other studies with Vioxx.

In VIGOR, Vioxx 50 mg, a dose two-times the highest chronic dose approved for osteoarthritis, significantly reduced serious GI side effects by half compared to a commonly used dose of naproxen (1,000 mg) in rheumatoid arthritis patients. The Committee recommended that these results be included in the labeling. Vioxx is not indicated for rheumatoid arthritis.

Although the VIGOR study was a GI outcomes study and was not designed to show differences in cardiovascular effects, significantly fewer heart attacks were observed in patients taking naproxen (0.1 percent) compared to the group taking Vioxx 50 mg (0.5 percent) in this study. There was no difference in cardiovascular mortality between the groups treated with Vioxx or naproxen. Patients taking aspirin did not participate in VIGOR.

In extensive discussions, the Advisory Committee explored this finding, other studies of Vioxx and possible explanations for this result in VIGOR. In the completed osteoarthritis trials and on-going clinical trials with Vioxx 12.5 mg, 25 mg and 50 mg in 30,000 patients, there was no difference in the incidence of cardiovascular events, such as heart attacks, among patients taking Vioxx, other NSAIDs and placebo.

Merck scientists said the VIGOR finding is consistent with naproxen's ability to block platelet aggregation by inhibiting COX-1 like aspirin, which is used to prevent second cardiac events in patients with a history of heart attack, stroke or other cardiac events. This is the first time this effect of naproxen on cardiovascular events has been observed in a clinical study. Other explanations were advanced by the FDA reviewer and were discussed with the Advisory Committee. The Committee recommended that the data on cardiovascular events in VIGOR be included in the labeling for Vioxx.

In addition, the Committee agreed that the prescribing information for both Vioxx and Celebrex® (celecoxib) should reflect the fact that neither of these selective NSAIDs confer cardioprotective benefits and are not a substitute for low-dose aspirin. The Committee also recommended that other studies be conducted to further explore the safety of concomitant use of selective NSAIDs and low-dose aspirin.

Focus:

Remain focused on your efficacy messages for VIOXX. Remember that the primary attribute that physicians and patients are seeking is pain relief.

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For questions regarding this bulletin please contact your Business Manager. For product and service information, call the Merck National Service Center at 1-800-NSC MERCK (1-800-672-6372).

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MRK-ABR D01722

Q&A-Field Personnel

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Was there a relationship between hypertension and MI and stroke in VIGOR?

No. In VIGOR there was no correlation between hypertension adverse experiences and MI. Neither was there any difference in the incidence of stroke between patients taking VIOXX and naproxen.

What was the incidence of stroke in VIGOR?

The rate of stroke was low and did not differ between the two groups.

Did you see edema and hypertension in the VIOXX GI Outcomes Study?

Yes. In VIGOR, the rates of edema and hypertension were consistent with what was seen in the Phase III trials that evaluated the chronic use of VIOXX 50 mg and what is in our current label. All NSAIDs work by inhibiting COX-2 and have effects on the kidney to some degree. These effects are understood to be mechanism-based and applicable to all NSAIDs. These effects were usually reversible upon discontinuation of therapy and only rarely resulted in patients' discontinuing from medication.

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Clarify: Dr., specifically what safety concerns are you referring to?

If the physicians' concern is CV safety, refer to the updated obstacle #38 (below)

If the physicians' concern is GI safety, refer to obstacle # 26

For all other obstacle responses, please refer to your Reference Binder for VIOXX:

- If the physician's concern is related to concomitant use of VIOXX and low-dose aspirin, refer to obstacle # 7
- If the physician's concern is related to cardiovascular effects, such as MI's or the worsening of CHF, refer to obstacle #23
- If the physician's concern is related to renal effects or hypertension, refer to obstacle #4 or #31.

38. "I just read in the news that there is a concern about VIOXX and the incidence of heart attacks."

Doctor, What you may be referring to is a press report addressing the VIOXX GI Outcomes Trial (VIGOR), reviewed at the FDA's Arthritis Advisory Committee Meeting. This was an 8000 patient study designed to evaluate the GI safety of VIOXX compared to the NSAID naproxen. All of the primary endpoints were met. However, because the study is not in the label, I cannot discuss the study with you. I would be happy to submit your question to our medical services department."

Note: You can also refer to the Cardiovascular System non-leave sales aid (OAN # 0013905) that reviews the cardiovascular profile of VIOXX as demonstrated in Phase IIb/III osteoarthritis studies. The results from VIGOR are not included in this piece.

7. Can VIOXX be used in patients using low dose aspirin?

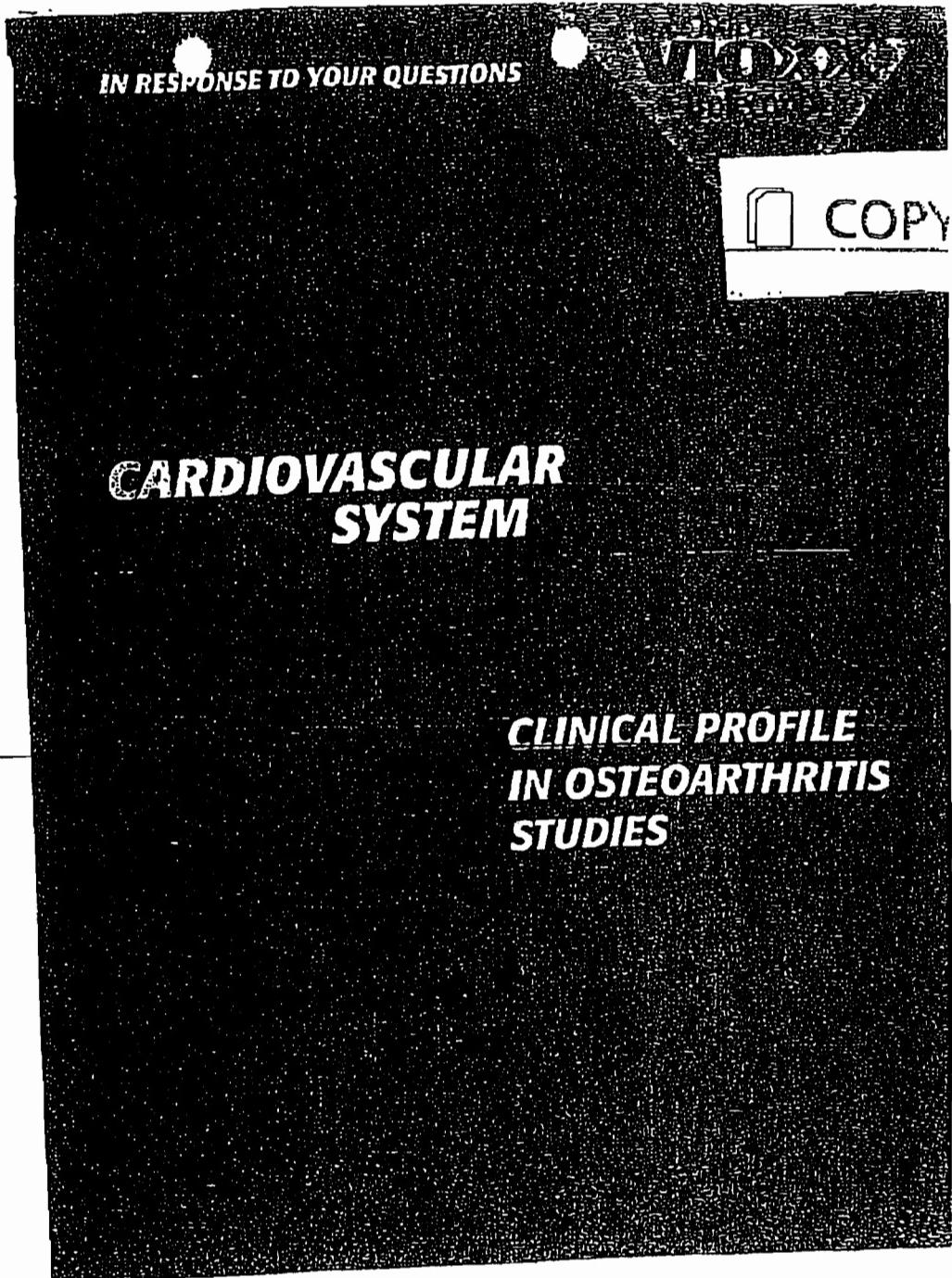
There is no contraindication for concomitant use with low-dose aspirin.

Let me share with you the experience we have on the concomitant use of once daily VIOXX and low-dose aspirin. At steady state, once daily VIOXX 50mg had no effect on the anti-platelet activity of low-dose (81 mg once daily) aspirin.

I should also remind you that once daily VIOXX is not a substitute for aspirin for cardiovascular prophylaxis and the concomitant administration of low-dose aspirin with once daily VIOXX may result in an increased risk of GI ulceration or other complications compared with use of once daily VIOXX alone.

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MRK-ABR 0017225



MJCK-ABR 001

Exhibit





CARDIOVASCULAR EVENT PROFILE

Cardiovascular thromboembolic adverse events in OA clinical trials¹

- The overall incidence of cardiovascular thromboembolic adverse events was assessed. This review included events pertaining to cardiac (i.e., MI, angina), central nervous (i.e., CVA, TIA), and peripheral vascular (i.e., arterial embolism) systems.
- Due to the variable duration of treatment in the studies, results are expressed as events per 100 patient-years.

Cardiovascular Thromboembolic Adverse Events per 100 Patient-Years

	VIOXX 12.5 mg N=783	VIOXX 25 mg N=1,215	VIOXX* 50 mg N=1,614	Ibuprofen 2400 mg N=526	Diclofenac 150 mg N=847	Nabumetone 1500 mg N=590	Nabumetone 1500 mg N=128
Events ^{**}	2.9	3.2	2.6	3.3	2.6	3.1	3.9

¹MI, myocardial infarction; CVA, transient ischemic attack; TIA, and angina.

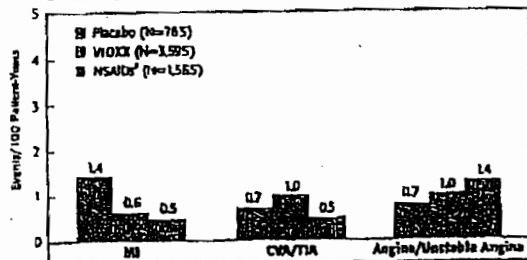
The incidence of events was similar among the groups.

- *Recommended dosing in OA: The recommended dose of VIOXX is 12.5 mg once daily. Some patients may receive benefit by increasing the dose to 25 mg once daily. The maximum recommended daily dose is 25 mg.

Cox

Specific cardiovascular thromboembolic events^{1,3}

Cardiovascular Thromboembolic Adverse Events per 100 Patient-Years



¹Data are based on nine double-blind studies in approximately 6,000 OA patients actively taking VIOXX, active comparator, or placebo. Studies lasted from 6 weeks to a maximum duration of 86 weeks. The average duration of treatment was 3.5 months.

²NSAIDs are from OA clinical studies and include diclofenac 150 mg, ibuprofen 2400 mg, and nabumetone 1500 mg.

The incidence of events was similar among the groups.

Selected safety information

- As with all NSAIDs, VIOXX should be used with caution in patients with fluid retention, hypertension, or heart failure.
- Serious GI toxicity can occur with or without warning symptoms with NSAIDs.

**IN OA STUDIES****BASELINE CARDIOVASCULAR (CV)
CHARACTERISTICS¹**

CV Risk Factors	Percentage of Patients at Baseline*
Hypertension	39%
Hypercholesterolemia	11%
Current smokers	14%
Diabetes	7%
History of angina/coronary artery disease (CAD)	5%
History of myocardial infarction (MI)	3%
Congestive heart failure (CHF)	1%

* Mean age: 63 years (range: 39-93). Gender: 70% female, 30% male.

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VIOXX is indicated for:

- Relief of the signs and symptoms of osteoarthritis (OA).
- The management of acute pain in adults (see CLINICAL STUDIES).
- Treatment of primary dysmenorrhea.

Selected safety information

- VIOXX is contraindicated in patients with known hypersensitivity to rofecoxib or any other component of VIOXX.
- VIOXX should not be given to patients who have experienced asthma, urticaria, or allergic-type reactions after taking aspirin or other nonsteroidal anti-inflammatory drugs (NSAIDs). Severe, rarely fatal, anaphylactic-like reactions to NSAIDs have been reported in such patients.
- Common adverse events included upper respiratory infection (8.5%), diarrhea (6.5%), nausea (5.2%), and hypertension (3.5%).
- Dosage adjustment in the elderly is not necessary; however, therapy with VIOXX should be initiated at the lowest recommended dose.
- With NSAIDs, most spontaneous reports of fatal gastrointestinal (GI) events are in elderly or debilitated patients
 - therefore, special care should be taken in treating these patients.



CLINICAL TRIALS
OVERALL MORTALITY RATES

Overall mortality and cardiovascular mortality¹

Events per 100 Patient-Years

	VIOXX N=3,595	NSAIDs ¹ N=1,565	Placebo N=783
Total mortality	0.1	1.1	0.0
Cardiovascular mortality	0.1	0.8	0.0

¹Data are based on nine double-blind studies in approximately 6,000 OA patients naïvely taking VIOXX, active comparator, or placebo. Studies lasted from 6 weeks to a maximum duration of 86 weeks. The average duration of treatment was 5.5 months.

¹NSAIDs are from OA clinical studies and include diclofenac 150 mg, ibuprofen 2400 mg, and naproxen 1500 mg.

Selected safety information

- VIOXX is not a substitute for aspirin for cardiovascular prophylaxis.
- Concomitant administration of low-dose aspirin with VIOXX may result in an increased risk of GI ulceration or other complications compared with use of VIOXX alone.
- Drug-interaction studies with VIOXX have identified potentially significant interactions with warfarin. Anticoagulant activity should be monitored, particularly in the first few days after initiating or changing therapy with VIOXX in patients receiving warfarin or similar agents, since these patients are at an increased risk of bleeding complications. In postmarketing experience, bleeding events have been reported, predominantly in the elderly, in association with increases in prothrombin time in patients receiving VIOXX concurrently with warfarin.

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(bisoprolol fumarate)



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TOLERABILITY PROFILE COPY

Clinical adverse events in OA studies

Occurring in ≥2% of Patients Treated With VIOXX and >Placebo, Regardless of Causality*

Adverse Event	Once-Daily VIOXX 12.5 mg or 25 mg (N=2,829)	Placebo (N=783)	Ibuprofen 2400 mg daily (N=847)	Diclofenac 150 mg daily (N=498)
	%	%	%	%
Fatigue	2.2	1.0	2.0	2.6
Dizziness	3.0	2.2	2.7	3.4
Lower extremity edema	3.7	1.1	3.8	3.4
Upper respiratory infection	8.5	7.8	5.8	8.2
Hypertension	3.5	1.3	3.0	1.6
Dyspepsia	3.5	2.7	4.7	4.0
Epigastric discomfort	3.8	2.8	9.2	5.4
Heartburn	4.2	3.6	5.2	4.6
Nausea	5.2	2.9	7.1	7.4
Sinusitis	2.7	2.0	1.8	2.4
Back pain	2.5	1.9	1.1	2.8
Bronchitis	2.0	0.8	1.4	3.2
Urinary tract infection	2.8	2.1	2.5	3.6

*Data are based on nine six-month to six-month clinical studies in OA patients taking VIOXX active compound, or placebo.

- In analgesia studies, the adverse-event profile of VIOXX 50 mg q.d. was generally similar to the adverse-event profile reported in the OA studies.
- In six-month OA studies using twice the maximum recommended dose, the general safety profile of VIOXX 50 mg q.d. was similar to that of VIOXX at recommended OA doses, except for a higher incidence of GI symptoms, lower extremity edema (6.3%), and hypertension (8.2%).
- The recommended doses for VIOXX in OA are 12.5 mg q.d. or 25 mg q.d.
- NSAIDs may diminish the antihypertensive effect of angiotensin converting enzyme (ACE) inhibitors. This interaction should be given consideration in patients taking VIOXX concomitantly with ACE inhibitors.

MRK-ABR 001254

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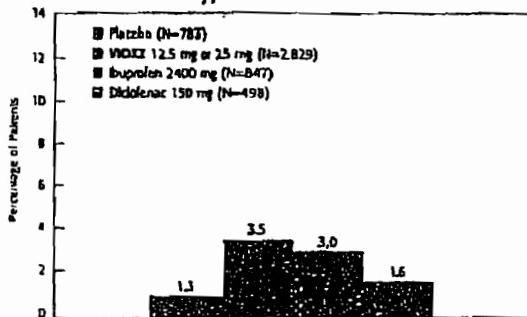


ADVERSE EVENTS PROFILE

Discontinuation rates for patients due to adverse events*

- Overall discontinuation rates due to any adverse event were low (6.7% for VIROXX 12.5 mg or 25 mg q.d. vs 4.2% for placebo).
- Low discontinuation rates for patients on VIROXX (12.5 mg or 25 mg q.d.) due to hypertension:
 - <0.1% of patients discontinued therapy due to hypertension

Incidence of hypertension*



*Data are based on nine double-blind six-week to six-month studies in approximately 6,000 OA patients taking VIROXX active component or placebo.

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Selected safety information

- VIROXX is not recommended in patients with advanced kidney disease; no dosage adjustment is recommended in patients with mild to moderate kidney disease.
- Renal effects of VIROXX (e.g., hypertension, edema) were similar to those of comparator NSAIDs.
- Administration of NSAIDs has resulted in renal papillary necrosis and other renal injury, including acute renal failure.

Before prescribing VIROXX, please read the complete Prescribing Information.

References: 1. Daniel R, Sjöderberg B. Cardiovascular safety profile of rofecoxib in controlled clinical trials. Paper presented at: 1999 Annual Scientific Meetings; November 13-17; Boston, MA. *Arthritis Rheum*. 1999;42(9 suppl):S143. Abstract 435. 2. Data available on request from Professional Services, WPI-72, Merck & Co., Inc., West Point, PA 19486. Please specify information package DA-MO1a(1).

STRENGTH. SAFETY. QD SIMPLICITY.



www.virox.com

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Exhibit A - Part 3



CON

John Q. Sample
Sample Medical Center
123 Sample St. Suite 100
Anywhere, US 12345

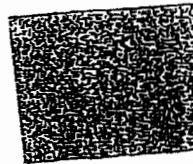
REB Name
FCP
P.O. Box 4
West Point, PA 19486-0004

MRK-ABR 0004071

PLAINTIFF'S
EXHIBIT
Exhibit A Part 3



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Merck & Co., Inc.
P.O. Box 4
West Point, PA
19486-0004

John O. Sample MD
Sample Medical Center
123 Sample St.
Anywhere, US 12345

September 8, 2000

Dear Dr. Sample:

Thank you for taking a few moments from your busy schedule to discuss VIOXX® (rofecoxib) when I recently visited your office. As you recall, the strength, safety, and q.d. simplicity of VIOXX make it a powerful option for your patients who need:

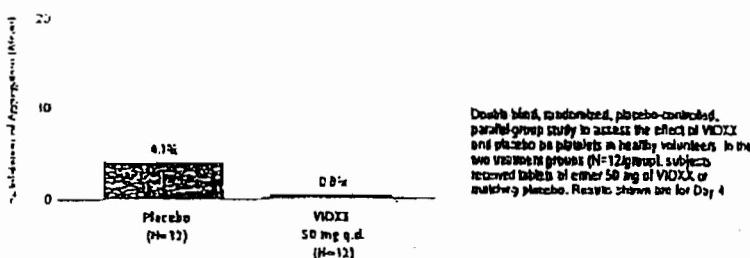
- Relief of the signs and symptoms of osteoarthritis (OA).
- Management of acute pain in adults (see CLINICAL STUDIES)
- Treatment of primary dysmenorrhea

VIOXX is contraindicated in patients with known hypersensitivity to rofecoxib or any other component of VIOXX. VIOXX should not be given to patients who have experienced asthma, urticaria, or allergic-type reactions after taking aspirin or other nonsteroidal anti-inflammatory drugs (NSAIDs). Severe, rarely fatal, anaphylactic-like reactions to NSAIDs have been reported in such patients.

VIOXX is not a sulfonylureide; therefore, VIOXX has no sulfonylureide contraindication.

VIOXX: No effect on platelet function in healthy volunteers
In healthy volunteers, VIOXX 50 mg had no effect on platelet aggregation.¹

Effect on platelet aggregation¹



Bleeding time: VIOXX at doses of up to 375 mg had no effect on bleeding time when administered daily for up to 12 days. Similarly, bleeding time was not altered with single doses of 500 mg or 1000 mg of VIOXX.

Low-dose aspirin: VIOXX is not a substitute for aspirin for cardiovascular prophylaxis. At steady state, VIOXX 50 mg once daily had no effect on the antiplatelet activity of low-dose aspirin (81 mg once daily). Concomitant administration of low-dose aspirin with VIOXX may result in an increased risk of gastrointestinal (GI) ulceration or other complications compared with use of VIOXX alone.

Cardiovascular thromboembolic adverse events in OA clinical trials.²

The overall incidence of cardiovascular thromboembolic adverse events was assessed. This review included events pertaining to cardiac (e.g., MI, angina), central nervous (e.g., CVA, TIA), and peripheral vascular (i.e., arterial embolism) systems. Due to the variable duration of treatment in the studies, results are expressed as events per 100 patient-years.

MRK-ABR 0004072

Exhibit A - Part 3

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MRK-ABR 0004074

Exhibit A - Part 3



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Merck & Co., Inc.
P.O. Box 4
West Point, PA

19485-0004

Cardiovascular Thromboembolic Adverse Events per 100 Patient-Years^{a,b}

	VIOXX ^c (rofecoxib)	VOXX ^d	VIOXX ^e	Ibuprofen	Diclofenac	Nabumetone
Placebo N=783	12.5 mg N=1,215	25 mg N=1,614	50 mg N=526	2400 mg N=847	150 mg N=590	1500 mg N=126
Events	2.9	3.2	2.6	3.3	2.8	3.1

^aData are based on nine double-blind studies in approximately 6,000 OA patients actively taking VIOXX, active comparator, or placebo. Studies lasted from 6 weeks to a maximum duration of 96 weeks. The average duration of treatment was 5.5 months.

^bMyocardial infarction (MI), cerebrovascular accident (CVA), transient ischemic attack (TIA), and angina

The incidence of events was similar among the groups.

^cRecommended dosing in OA: The recommended dose of VIOXX is 12.5 mg once daily. Some patients may receive additional benefit by increasing the dose to 25 mg once daily. The maximum recommended daily dose is 25 mg.

In acute pain and primary dysmenorrhea, 50 mg once daily is the recommended initial dose. Subsequent doses of 50 mg may be used as needed. Use of VIOXX for more than five days in the management of acute pain has not been studied.

Selected safety information

Serious GI toxicity can occur with or without warning symptoms with NSAIDs

Serious renal and hepatic reactions have been reported with NSAID use. VIOXX is not recommended in patients with moderate or severe hepatic insufficiency or in patients with advanced kidney disease. As with all NSAIDs, VIOXX should be used with caution in patients with fluid retention, hypertension, or heart failure.

Common adverse events in OA studies of six weeks' to six months' duration included upper respiratory infection (8.5%), diarrhea (6.5%), nausea (5.2%), and hypertension (3.5%).

In analgesia studies, the adverse-event profile of VIOXX 50 mg once daily was generally similar to the adverse-event profile reported in the OA studies.

In six-month OA studies using twice the maximum recommended dose for OA, the general safety profile of VIOXX 50 mg once daily was similar to that of VIOXX at recommended OA doses, except for a higher incidence of GI symptoms, lower extremity edema (6.2%), and hypertension (8.2%).

Before prescribing VIOXX, please read the enclosed complete Prescribing Information.

Sincerely,

John Z. Sample
John O. Sample

P.S. Please consider VIOXX for your adult patients who need relief from the signs and symptoms of chronic OA, management of acute pain, or treatment of primary dysmenorrhea. I look forward to meeting with you again to further discuss VIOXX.

References: 1. Data available on request from Professional Services, WP1-27, Merck & Co., Inc., West Point, PA 19486. Please specify information package DA-VIO1W1. 2. Dinarello B. Cardiovascular safety profile of rofecoxib in controlled clinical trials. Paper presented at: 1999 Annual Scientific Meeting; November 13-17; Boston, MA. *Arthritis Rheum.* 1999;42(suppl 15):141. Abstract #35

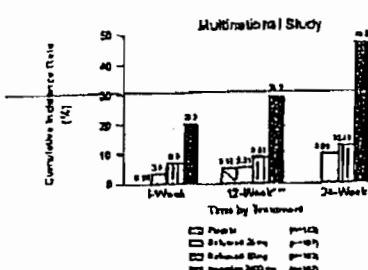
VIOXX is a registered trademark of Merck & Co., Inc.
VIOXX®

www.vioxx.com
02570811-05-VIO



MRK-ABR 0004073

Exhibit A - Part 3

VIQXX® (reboxetine tablets and oral suspension)**Figure 2****COMPARISON TO IBUPROFEN****U₁-Table Cumulative Incidence Rate of Gastrointestinal Ulcers & 3mm⁺ Hemorrhage-Treat**

* = 12.0% versus ibuprofen 200 mg
Number of subjects taking 12 weeks gastrointestinal ulcer endpoint were incomplete.
The primary analysis had no complete incidence of gastrointestinal ulcer at 12 weeks.

TABLE I				
Estimated Cumulative Incidence of GI Ulcer				
Multinational Study				
Treatment Group	Number of Patients with Ulcers/ Number of Patients	Cumulative Incidence (%)	Rate of Ulcer per 1000 Person Years	95% CI
Placebo	710/710	2.1%	3.0	[0.3, 3.4]
VIQXX 25 mg	710/710	2.1%	3.0	[0.3, 3.4]
VIQXX 50 mg	710/710	2.1%	3.0	[0.3, 3.4]
Placebo + Ibuprofen 200 mg	710/710	2.1%	3.0	[0.3, 3.4]

*by 12 weeks

The correlation between findings of endoscopic studies and consecutive patients clinically presenting with GI bleeding that may be observed with NSAID products has not been fully established. Serious clinically significant upper GI bleeding has been observed in patients receiving VIQXX in controlled trials, albeit infrequently. **WARNINGS: Gastrointestinal GI Effects - Risk of GI Ulceration, Bleeding, and Perforation.** Prospective, long-term studies required to compare the incidence of serious, clinically significant upper GI adverse events in patients taking VIQXX versus comparator NSAID products have not been performed.

Assessment of Fecal Occult Blood Loss in Healthy Subjects: Occult fecal blood loss associated with VIQXX 25 mg daily, VIQXX 50 mg daily, and placebo 2400 mg daily per os placebo was evaluated in a study involving 1142 healthy volunteers and 100 healthy men. After 4 weeks of treatment with VIQXX 25 mg daily or VIQXX 50 mg daily, the increase in the amount of occult blood loss was not statistically significant compared with placebo-treated subjects. In contrast, Novartis 2400 mg per os/day produced a statistically significant increase in fecal blood loss as compared with placebo-treated subjects and VIQXX-treated subjects. The clinical relevance of this finding is unknown.

Phenylephrine

Multiple doses of VIQXX 12.5, 25, and up to 50 mg administered daily up to 12 weeks did not induce platelet aggregation to placebo. Similarly, bleeding time was not altered in a single dose study with 50 or 100 mg of VIQXX. There was no evidence of *in vitro* arachidonate acid or collagen-induced platelet aggregation with 12.5, 25 and 50 mg of VIQXX.

INDICATIONS AND USAGE

VIQXX is indicated:
For the relief of signs and symptoms of osteoarthritis.
For the management of acute pain in adults (see CLINICAL STUDIES).
For the treatment of primary dysmenorrhea.

CONTRAINDICATIONS

VIQXX is contraindicated in patients with known hypersensitivity to VIQXX or any other component of VIQXX.
VIQXX should not be given to patients who have experienced asthma, urticaria, or allergic-type reactions after taking aspirin or other NSAIDs. Severe, rarely fatal, anaphylactic-like reactions to NSAIDs have been reported in such patients (see WARNINGS, Anaphylactic Reactions and PRECAUTIONS). Preexisting Asthma.

VIQXX® (reboxetine tablets and oral suspension)**WARNINGS****Gastrointestinal GI Effects - Risk of GI Ulceration, Bleeding, and Perforation**

Serious gastrointestinal toxicity such as bleeding, ulceration, and perforation of the esophagus, small intestine or large intestine can occur at any dose, with or without warning symptoms. In patients treated with nonsteroidal anti-inflammatory drugs (NSAIDs), minor upper gastrointestinal problems, such as epigastric distress, nausea and/or dyspepsia, are also seen at low doses during NSAID therapy. These side effects are also seen in the absence of previous GI tract symptoms. Patients should be informed about the signs and symptoms of serious GI toxicity and the steps to take if they occur. The safety of periodic laboratory monitoring for liver function abnormalities, total bilirubin and ALT, has not been adequately assessed. Only one in two patients who develop a serious upper GI adverse event on NSAID therapy is symptomatic. It has been demonstrated that upper GI microhemorrhage as perforation, caused by NSAIDs, appear to occur in approximately 1% of patients treated for 3-8 months, and in about 2-4% of patients treated for one year. These trends continue to rise, increasing the likelihood of developing a serious GI event in some time during the course of therapy. However, even short-term therapy is not without risk.

In addition, the following information applies to VIQXX (see CLINICAL STUDIES, Gastrointestinal GI Effects - Risk of GI Ulceration, Bleeding, and Perforation). In patients with Osteoarthritis, among 2267 patients who received VIQXX in controlled clinical trials of 6 weeks to one-year duration, losses were reported in 16-month or longer studies at a daily dose of 12.5 mg to 50 mg. A total of 4 patients experienced a serious upper GI event using prospectively-defined criteria. Two patients experienced an upper GI bleed while three months in day 32 and 67, respectively, by VIQXX. One of those patients experienced an obstruction within its month Day 120 and the remaining patient developed an upper GI bleed within 12 months (Day 220). The rate of approximately 1% in this 2267 patients is similar to that reported in a cohort of older patients. It is unclear if this popularity is representative of the general population. Prospective, long-term studies required to compare the incidence of serious, clinically significant upper GI adverse events in patients taking VIQXX vs comparator NSAID products have not been performed.

NSAIDs should be prescribed with extreme caution in patients with a prior history of clear disease gastrointestinal bleeding. Most spontaneous reports of fatal GI events are in elderly or debilitated patients and therefore special care should be taken in treating this patient population. To minimize the potential risk for an adverse GI event, the lowest effective dose should be used for the shortest possible duration. For high-risk patients, alternate therapies that do not involve NSAIDs should be considered.

Studies have shown that patients with a prior history of progressive disease under nonsteroidal anti-inflammation and who use NSAIDs, both orally and topically, are at higher risk for upper GI bleed than patients with neither of these risk factors. Additionally, a past history of ulcer disease, pharmacogenetic/biochemical studies have identified several other co-therapies or co-medical conditions that may increase the risk for GI bleeding such as: ATC treatment with oral contraceptives, treatment with anticoagulants, longer duration of NSAID therapy, smoking, alcoholism, older age, and poor general health status.

Anaphylactoid Reactions

As with NSAIDs in general, anaphylactoid reactions have occurred in patients without prior exposure to VIQXX. In post-marketing experience, rare cases of anaphylactoid reactions and impotence have been reported in patients receiving VIQXX. VIQXX should not be given to patients with the explicit risk. This symptom complex typically occurs in asthmatic patients who experience attacks with or without nasal polyps, or who exhibit severe, potentially fatal bronchospasm after taking oral or inhaled NSAIDs (see CONTRAINDICATIONS and PRECAUTIONS). **ADVERSE REACTIONS: Anaphylactoid Emergency and should be sought in cases where an anaphylactoid reaction occurs.**

Advanced Renal Disease

No safety information is available regarding the use of VIQXX in patients with advanced kidney disease. Therefore, treatment with VIQXX is not recommended in these patients. If VIQXX therapy must be initiated, close monitoring of the patient's kidney function is advisable (see PRECAUTIONS: Renal Effects).

Pregnancy

In late pregnancy VIQXX should be avoided because it may cause premature closure of the ductus arteriosus.

PRECAUTIONS**General**

VIQXX cannot be expected to substitute for corticosteroids or to treat corticosteroid insufficiency. Abrupt discontinuation of corticosteroids may lead to exacerbation of corticosteroid-dependent illness. Patients experiencing corticosteroid withdrawal should have their therapy tapered slowly if a decision is made to discontinue corticosteroids.

The pharmacological activity of VIQXX in reducing inflammation, and possibly fever, may diminish the utility of those diagnostic signs in detecting infectious complications of persistent noninfectious pain syndromes.

VIQXX® (reboxetine tablets and oral suspension)**Hepatic Effects**

Reporting of elevations of one or more liver tests may occur in up to 10% of patients taking NSAIDs, and notable elevations of ALT or AST (approximately three or more times the upper limit of normal) have been reported in approximately 1% of patients in clinical trials with NSAIDs. These laboratory abnormalities may progress, may resolve unchanged, or may be transient and asymptomatic. Rare cases of severe hepatic necrosis, including jaundice and fat infiltration (hepatitis) have been reported with NSAIDs. In controlled clinical trials of VIQXX, the rate of borderline elevations of liver tests at doses of 12.5 and 25 mg daily was approximately 1% in the incidence observed, which compares well with those seen with placebo with diazepam. In placebo-controlled studies, approximately 8.5% of patients taking rebetacine (12.5 or 25 mg QD) and 8.7% of patients taking placebo had notable elevations of ALT or AST.

A patient with rising serum transaminase suggesting liver dysfunction, or in whom an abnormal liver test has appeared, should be monitored carefully for evidence of the development of a more severe hepatic reaction while on therapy with VIQXX. Use of VIQXX is not recommended in patients with moderate or severe hepatic insufficiency (see Pharmacokinetics: Special Population). If clinical signs and symptoms associated with liver disease develop, or if jaundice should be discontinued.

Renal Effects

Long-term administration of NSAIDs has resulted in renal papillary necrosis and interstitial nephritis. Renal toxicity has also been noted in patients with various renal pathologies having a chronic course. In the mechanism of renal papillary necrosis, in these patients, administration of a nonsteroidal anti-inflammatory drug may cause a dose-dependent reduction in intrarenal perfusion and, secondarily, in renal blood flow, which may facilitate overt renal degeneration. Patients at greatest risk of this reaction are those with impaired renal function, heart failure, liver dysfunction, those taking diuretics and ACE inhibitors, and the elderly. Discontinuation of NSAID therapy is usually followed by recovery to the pre-treatment state. Clinical trials with VIQXX at daily doses of 12.5 and 25 mg have shown no side effects (e.g., hypertension, edema) similar to those observed with comparable NSAIDs (these occur with an increased frequency with chronic use of VIQXX in doses above the 12.5 to 25 mg range). (See ADVERSE REACTIONS.)

Caution should be used when initiating treatment with VIQXX in patients with considerable dehydration. It is advisable to rehydrate rapidly first and then start therapy with VIQXX. Caution is also recommended in patients with pre-existing kidney disease (see WARNINGS, Adverse Renal Disease).

Hematological Effects

Anemia is sometimes seen in patients receiving VIQXX in placebo-controlled trials; however, no significant differences observed between VIQXX and placebo in clinical reports of anemia. Patients on long-term treatment with VIQXX should have their hemoglobin or hematocrit checked. If there are any signs or symptoms of anemia or bleed test. VIQXX does not generally affect platelet counts, prothrombin time (PT), or partial thromboplastin time (PTT), and does not inhibit platelet aggregation at indicated dosages (see CLINICAL STUDIES, Special Studies: Platelets).

Fluid Retention and Edema

Fluid retention and edema have been observed in some patients taking VIQXX. No adverse reactions with fluid retention, or heart failure.

Precipitating Asthma

Patients with asthma may have aspirin-sensitive asthma. The term "aspirin" in patients with aspirin-sensitive asthma has been used to describe individuals having reactions which can be fatal. Other common reactions, including bronchospasm, between aspirin and other nonsteroidal anti-inflammatory drugs, has been reported in such aspirin-sensitive patients. VIQXX should not be administered to patients with this form of aspirin sensitivity and should be used with caution in patients with preexisting asthma.

Information for Patients

VIQXX can cause drowsiness and, rarely, more serious side effects such as periorbital bleeding, which may result in hospitalization and even fatal outcomes. Although serious GI tract bleeding and bleeding can occur without warning symptoms, patients should be alert for the signs and symptoms of bleeding and bleeding, and should ask for medical advice when observing any indicative sign or symptom. Patients should be apprised of the importance of this information (see WARNINGS, Gastrointestinal GI Effects - Risk of GI Ulceration, Bleeding, and Perforation).

Patients should promptly report signs or symptoms of gastrointestinal bleeding or bleeding, skin rash, unexplained weight gain, or edema to their physician.

MRK-ABR 0004076

Exhibit A - Part 3

VIOXX® tablets and oral suspension

Respiratory System adverse, cough, dyspnea, pneumonitis, pulmonary congestion, respiratory infection

Stomach and GI tract Appendicitis, hernia, phlebitis, septic dermatitis, basal cell carcinoma, bone, multiple, connective tissue, heart, lung, prostate, hepatic, sacrum, gall and biliary disorders, peritonitis, puritus, rectal, pain syndrome, rectitis, varicose veins.

Urinary System breast mass, cystic, dysuria, hematuria, metrorrhagia, menstrual disorders, nocturia, urinary retention, vaginitis.

The following serious adverse events have been reported rarely (estimated 1/1000) in patients taking VIOXX, regardless of causality. Cases reported only in the post-marketing experience are indicated in italics.

Cardiovascular: cerebrovascular accident, congestive heart failure, deep vein thrombosis, myocardial infarction, pulmonary embolism, transient ischemic attack, venous thromboembolism.

Gastrointestinal: cholangitis, colitis, colonic malignant neoplasm, diverticular perforation, duodenitis, esophagitis, ileus, ileal perforation, peptic ulcer, pseudomembranous colitis, intestinal obstruction, hemorrhage.

Hemat and lymphatic: hemoptysis.

Immune System: anaphylaxis reaction, angioedema

Nervous System: amnesia, meningitis

Psychiatric: hallucinations

Urinary System: acute renal failure, breast malignant neoplasm, hemangioma, prostate, malignant neoplasm, nephritis, urothelial, urothelial carcinoma, renal cell carcinoma.
In 1-year controlled clinical trials in patients treated with VIOXX for one year or longer, the adverse experience profile was qualitatively similar to that observed in studies of shorter duration.

Analgels, including primary dysmenorrhea

Asymptomatic pre-menstrual patients with treated with VIOXX as analgesic medicine. All patients in post-doctoral secondary dysmenorrhea received only a single dose of study medication. Patients in primary dysmenorrhea studied may have taken up to 3 daily doses of VIOXX, and those in the post-orthopedic surgery pain study were prescribed 5 daily doses of VIOXX.

VIOXX® tablets and oral suspension

The adverse experience profile in the analgesic studies was generally similar to those reported in the osteoarthritis studies. The following additional adverse experience, which occurred at an incidence of at least 1% of patients treated with VIOXX, were observed in the post-operative pain/surgery studies: pseudomembranous colitis, phlebitis, liver toxicity.

In 118 patients treated with VIOXX for average age approximately 56 years in the post-orthopedic surgery pain study, the most commonly reported adverse experiences were constipation, fever, and nausea.

OVERDOSE

No overdoses of VIOXX were reported during clinical trials. Administration of single doses of 250 mg/day for 10 days to 75 healthy volunteers did not result in adverse toxicity.

In the event of overdose, it is reasonable to employ the usual supportive measures, e.g., remove unabsorbed material from the gastrointestinal tract, employ medical monitoring and provide supportive therapy if required.

Ketotifen is removed by hemodialysis; it is not known whether acetaminophen is removed by peritoneal dialysis.

DOSAGE AND ADMINISTRATION

VIOXX is administered orally. The lowest dose of VIOXX should be sought for each patient.

Oral Suspension

The recommended starting dose of VIOXX is 12.5 mg once daily. Some patients may require adjustment based on increasing the dose to 25 mg once daily. The maximum recommended daily dose is 25 mg.

Management of Acute Pain and Treatment of Primary Dysmenorrhea

The recommended initial dose of VIOXX is 12.5 mg once daily. Subsequent doses should be 50 mg once daily as needed. Use of VIOXX for more than 5 days in management of pain has not been studied (see CLINICAL STUDIES, Analgesia, including dysmenorrhea).

VIOXX tablets may be taken with or without food.

Oral Suspension

VIOXX Oral Suspension 12.5 mg/5 mL or 25 mg/5 mL may be substituted for VIOXX Tablets 12.5 or 25 mg, respectively, in any of the above indications. Shake before using.

VIOXX® oral capsules and oral suspension**HOW SUPPLIED**

Na. 3110 - Tablets VIOXX, 12.5 mg, are cream-colored, round, shallow cap tablets engraved MRK 12.5 on one side and VIOXX on the other. They are supplied as follows:

- NDC 0085-0710-31** unit dose packages of 20
- NDC 0085-0710-63** unit dose packages of 100
- NDC 0085-0710-64** bottles of 1000
- NDC 0085-0710-62** bottles of 1000
- NDC 0085-0710-61** bottles of 6000.

Na. 3111 - Tablets VIOXX, 25 mg, are yellow, round, tablets engraved MRK 25 on one side and VIOXX on the other. They are supplied as follows:

- NDC 0085-0710-31** unit dose packages of 20
- NDC 0085-0710-63** unit dose packages of 100
- NDC 0085-0710-62** bottles of 1000
- NDC 0085-0710-61** bottles of 6000.

Na. 3112 - Tablets VIOXX, 50 mg, are bright, round, tablets engraved MRK 114 on one side and VIOXX on the other. They are supplied as follows:

- NDC 0085-0714-31** unit dose packages of 20
- NDC 0085-0714-28** unit dose packages of 100
- NDC 0085-0714-67** bottles of 1000
- NDC 0085-0714-74** bottles of 3000
- NDC 0085-0714-81** bottles of 4000.

Na. 3784 - Oral Suspension VIOXX, 12.5 mg/5 mL is an opaque, white to light yellow suspension with a strawberry flavor that is easily reconstituted upon shaking.

NDC 0085-3784-64 unit of use bottle containing 150 mL 12.5 mg/5 mL

Storage:
VIOXX Tablets:

Store at 25°C (77°F), excursions permitted to 15-30°C (59-86°F). [See USP Controlled Room Temperature.]

VIOXX Oral Suspension:

Store at 25°C (77°F), excursions permitted to 15-30°C (59-86°F). [See USP Controlled Room Temperature.]

Refrigerate.

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Issued March 2000

Printed in USA

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MRK-ABR 0004078

Exhibit A - Part 3

No. COX 01-030
May 23, 2001

 COPY

Bulletin for VIOXX®;
Action Required: Response to New York Times Article

TO:

All Field Representations with Responsibility for VIOXX	Action Required
All Hospital Representatives	Action Required
A & A Specialty Representatives	Action Required
A & A HSAs	Action Required
Urology Representatives	Action Required
Neurology Representatives	Action Required
Managed Care NAEs and Customer Managers (all segments)	Background Information

DO NOT INITIATE DISCUSSIONS ON THE RESULTS OF THE VIOXX® GI OUTCOMES RESEARCH (VIGOR) STUDY, OR ANY OF THE RECENT ARTICLES IN THE PRESS ON VIOXX. YOU MAY RESPOND TO CUSTOMER INQUIRIES ONLY AS OUTLINED BELOW.

PURPOSE:

To provide you with important background information, obstacle responses and faxable PIR instructions in the event that you are questioned by customers about the CV effects of VIOXX.

ACTIONS REQUIRED:

Obstacle Response #38: (originally issued in Bulletin COX 00-029)

[REDACTED]

"Doctor, there are no head-to-head studies comparing the cardiovascular profile of the two drugs. As a result, you cannot compare the drugs and conclude that one drug had fewer events than the other. What you may be referring to is press reports of the incidence rates in two separate studies. In the VIOXX GI Outcomes Trial (VIGOR), the incidence of MI was 0.5% with VIOXX and 0.1% with naproxen. In a separate GI outcomes trial of Celebrex, the CLASS study, Searle has reported that the incidence of MI was 0.5% with Celebrex, 0.3% with diclofenac, and 0.5% with ibuprofen. Again, doctor, I want to emphasize that the results of two different studies can't be compared, and that's particularly true here when you have studies of differing duration and in different patient populations."

If the doctor asks you further for the incidence of MI from the OA studies presented in the package insert for VIOXX tell them:

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ABRUSLEY V. MERCK, et al.
(02-0196 W.D. La.)

MRK-ABR 0017249

PLAINTIFF'S
EXHIBIT
Exhibit 4 - Part 8



COPY

"In the clinical OA trials for VIOXX reported in our package insert, the incidence of MI was less than 0.1% with VIOXX."

Use your CV Card to show the data on studies involving VIOXX and various NSAIDs (ibuprofen, diclofenac, and nabumetone) on overall mortality and CV mortality rates

"Doctor, As you can see, Cardiovascular Mortality as reported in over 6,000 patients was VIOXX .1 vs. NSAIDs .8 vs. Placebo 0."

Physician Inquiries:

In response to unsolicited requests for information regarding the recent press releases, Medical Services will make a personalized, faxable PIR available for your customers within 24 hours. In addition, for those customers who request more detailed information, a separate, more comprehensive PIR packet can be Federal Expressed within 2 days.

Medical Services has made arrangements to extend the hours for the PIR hotline. Representatives should submit unsolicited PIR requests by either telephone or fax options by calling the PIR hotline 800MERCK66 (800-637-2566) during extended hours of 8:30 am to 6:30pm ET. During these hours, a staff member will verbally request the following information from you to process the PIR request from the HCP [After this time, the usual method options of INSIGHT, PIR hotline (800MERCK 66 -- hours: 8:30 – 4:30pm ET) and fax can be followed].

Faxable PIR Instructions:

- Your name, field title and RDT
- The requesting HCP's full name and professional degree
- HCP's full mailing address
- HCP's phone number
- HCP's FAX number
- Provide the question(s) asked by the HCP.

PIR Requests may also be sent to Medical Services from 4:30 pm – 8:30am ET by leaving a voice message at 800MERCK66. The information as listed above should be provided in your voice message to Medical Services staff. Additionally, PIR requests may be submitted to Medical Services in writing by sending a fax to 800MERCK68. The information listed above should be included on your fax to Medical Services.

-
- If requested, a PIR will be faxed within 24 hours of receiving the request.
 - If the physician requests more comprehensive information on the cardiovascular safety profile of VIOXX, you may request the comprehensive PIR. This will be sent via Fed EX within 2 days.
 - Transition your discussion to the current strategy and messages for VIOXX®.
-

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Do not proactively discuss any of the recent press stories. Respond to questions by requesting a PIR and in accordance with the obstacle-handling guide.

COPY

This information is provided for your background information only and is not to be used in discussions with physicians. The following press release was issued in response to an article in Tuesday's New York Times on the cardiovascular effects of VIOXX.

Background Information:

Tuesday May 22, 1:21 pm Eastern Time

Press Release

SOURCE: Merck & Co., Inc.

Merck Confirms Favorable Cardiovascular Safety Profile of Vioxx(R)

UPPER GWYNEDD, Pa., May 22 /PRNewswire/ — In response to news and analyst reports of data the Company first released a year ago, Merck & Co., Inc. today reconfirmed the favorable cardiovascular safety profile of Vioxx® (rofecoxib), its medicine that selectively inhibits COX-2. Vioxx was approved by the Food and Drug Administration in May 1999 for the management of osteoarthritis and the relief of acute pain in adults based on efficacy and safety studies involving nearly 4,000 patients. More than 33 million prescriptions have been written for Vioxx in the United States since its introduction.

The results of the Vioxx Gastrointestinal Research study were first released in March 2000. Since that time, the data have been widely reported, published in The New England Journal of Medicine and discussed extensively by an FDA Advisory Committee.

In VIGOR, Vioxx 50 mg, a dose two-times the highest chronic dose approved for osteoarthritis, significantly reduced the risk of serious GI side effects by half compared to a commonly used dose of naproxen (1,000 mg) in rheumatoid arthritis patients. The Advisory Committee recommended that these results be included in the labeling for Vioxx. Vioxx is not indicated for rheumatoid arthritis.

Although the VIGOR study was a GI outcomes study and was not designed to show differences in cardiovascular effects, significantly fewer heart attacks were observed in patients taking naproxen (0.1 percent) compared to the group taking Vioxx 50 mg (0.5 percent) in this study. There was no difference in cardiovascular mortality between the groups treated with Vioxx or naproxen. Patients taking aspirin did not participate in VIGOR.

In extensive discussions, the Advisory Committee explored this finding, other studies of Vioxx and possible explanations for this result in VIGOR. In the completed osteoarthritis trials and on-going clinical trials with Vioxx 12.5 mg, 25 mg and 50 mg in 30,000 patients, there was no difference in the incidence of cardiovascular events, such as heart attacks, among patients taking Vioxx, other NSAIDs and placebo.

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MRK-ABR 001725]

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At the Advisory Committee meeting, Merck scientists said the VIGOR finding is consistent with naproxen's ability to block platelet aggregation by inhibiting COX-1 like aspirin, which is used to prevent second cardiac events in patients with a history of heart attack, stroke or other cardiac events. This is the first time this effect of naproxen on cardiovascular events has been observed in a clinical study. Other potential explanations were advanced by the FDA reviewer and were discussed with the Advisory Committee. The Committee recommended that the data on cardiovascular events in VIGOR be included in the labeling for Vioxx.

In addition, the Committee agreed that the prescribing information for both Vioxx and Celebrex® (celecoxib) should reflect the fact that neither of these selective NSAIDs confer cardioprotective benefits and are not a substitute for low-dose aspirin. The Committee also recommended that other studies be conducted to further explore the safety of concomitant use of selective NSAIDs and low-dose aspirin.

In a separate GI outcomes study in osteoarthritis and rheumatoid arthritis patients, celecoxib, another agent that selectively inhibits COX-2, was compared to the NSAIDs diclofenac and ibuprofen. Pharmacia, maker of celecoxib, has indicated that there were no differences among celecoxib, ibuprofen and diclofenac on these cardiovascular events. In Pharmacia's background package submitted to the FDA for the Advisory Committee meeting, the incidence of patients taking celecoxib who experienced a heart attack was cited as 0.5 percent, 0.3 percent among diclofenac patients, and 0.5 percent among patients taking ibuprofen.

Focus:

Remain focused on your efficacy messages for VIOXX. Remember that the primary attribute for physicians and patients is pain relief.

For product and service information, call the Merck National Service Center at 1-800-NSC
MERCK (1-800-672-6372).

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MERK-ABR 0017252

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No. CCX 01-031
May 24, 2001

copy

**Bulletin for VIOXX®:
Action Required: REVISED Response to New York Times Article**

TO:

All Field Representations with Responsibility for VIOXX	Action Required
All Hospital Representatives	Action Required
A & A Specialty Representatives	Action Required
A & A HSAs	Action Required
Urology Representatives	Action Required
Neurology Representatives	Action Required
Managed Care NAEs and Customer Managers (all segments)	Background Information

DO NOT INITIATE DISCUSSIONS ON THE RESULTS OF THE VIOXX® GI OUTCOMES RESEARCH (VIGOR) STUDY, OR ANY OF THE RECENT ARTICLES IN THE PRESS ON VIOXX. YOU MAY RESPOND TO CUSTOMER INQUIRIES ONLY AS OUTLINED BELOW.

PURPOSE:

To provide you with important background information, obstacle responses and faxable PIR instructions in the event that you are questioned by customers about the CV effects of VIOXX.

ACTIONS REQUIRED:

Obstacle Response #38: (originally issued in Bulletin COX 00-029)



Doctor, there are no head-to-head studies comparing the cardiovascular profile of the two drugs. As a result, you cannot compare the drugs and conclude that one drug had fewer events than the other. What you may be referring to is press reports of the incidence rates in two separate studies. In the VIOXX GI Outcomes Trial (VIGOR), the incidence of MI was 0.5% with VIOXX and 0.1% with naproxen. In a separate GI outcomes trial of Celebrex, the CLASS study, Searle has reported that the incidence of MI was 0.5% with Celebrex, 0.3% with diclofenac, and 0.5% with ibuprofen. Again, doctor, I want to emphasize that the results of two different studies can't be compared, and that's particularly true here when you have studies of differing duration and in different patient populations.

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Exhibit A-Part 3

PLAINTIFF'S
EXHIBIT

3- Part 3

If the doctor asks you further for the incidence of MI from the OA studies presented in the package insert for VIOXX tell them:

"In the clinical OA trials for VIOXX reported in our package insert, the incidence of MI was less than 0.1% with VIOXX."

Use your CV Card to show the data on studies involving VIOXX and various NSAIDs (ibuprofen, diclofenac, and nabumetone) on overall mortality and CV mortality rates

"Doctor, As you can see, Cardiovascular Mortality as reported in over 6,000 patients was VIOXX .1 vs. NSAIDs .8 vs. Placebo 0."

Physician Inquiries:

Reminder: In accordance with policy letters 110, 118, and 131, Field Personnel, including Professional Representatives, HSAs, Hospital Tablel Representatives, Specialty Representatives and NAEs may not discuss off-label information about VIOXX with health care professionals (HCP). In accordance with policy letter 104A, Field Personnel may submit PIRs to Medical Services when an HCP has an unsolicited request for information.

PURPOSE:

To provide you with toll free phone numbers for the one Fax PIR available from Medical Services in response to unsolicited requests for information from HCPs regarding VIOXX and Response to media reports about cardiovascular adverse events.

ACTION REQUIRED:

In response to unsolicited questions from HCPs, you may request PIRs from Medical Services by using EITHER the interactive voice response (IVR) same day fax service, or by using the usual PIR request methods as stated in policy 104A. PIRs requested via the IVR same day fax service will be provided as a "nonpersonalized" Dear Doctor Letter. Specific steps for using the IVR fax service are outlined below.

OVERVIEW:

1. IVR FAX METHOD -

Effective Thursday 5/26/01 pm ET, through close of business Friday, June 29, 2001 (excluding holidays), Medical Services will have one PIR available via fax to respond to the following type of inquiry:

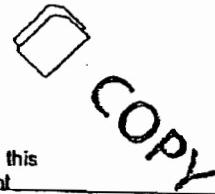
- Fax = VIOXX and Response to Media Reports about Cardiovascular Adverse Events

In response to unsolicited questions about the above topics, the PIR – VIOXX and Response to Media Reports about Cardiovascular Adverse Events will be available from Medical Services via the interactive voice response (IVR) same day fax service and provided as a "nonpersonalized" Dear Doctor Letter.

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Toll Free Fax PIR Request Telephone Number:



You may submit a HCPs request for a faxed PIR(s) by simply calling 1-877-372-7064.

- This toll free phone number will be made available from 8:00am – 10:00pm (ET). Since this line is an IVR system, a touch tone phone must be used in order to provide the pertinent information needed as prompted in the system.

Please follow the detailed instructions outlined below for requesting the faxable "nonpersonalized" Dear Doctor Letter.

You should be prepared to provide the following pertinent information as prompted by the system:

- Your Region, District, and Territory Identifier
- Requesting Physician's 5 digit ZIP code
- Requesting Physician's full name and professional degree (speak)
- Requesting Physician's full mailing U.S. address (speak)
- Requesting Physician's phone number with area code
- Requesting Physician's FAX number with area code

Select the faxes requested by the physician:

- FAX = VIOXX and Response to Media Reports about Cardiovascular Adverse Events

IMPORTANT NOTE: PIRs ARE NOT TO BE REPRODUCED IN ANY FORM!

This one fax will be sent directly to the requesting physician's office as "nonpersonalized" Dear Doctor Letter. This fax should arrive as soon as 15 minutes from the time of the request. You must leave a copy of the circular for VIOXX with the HCP. (Note: For pharmacists, nurses, and physician assistants, you may also want to send the 'Dear Doctor' letter.)

You also have the option to follow the usual procedure established for processing a PIR using the methods through Medical Services as stated in Policy 104A.

Toll Free IVR HELPLINE Telephone Number:

If you experience difficulty with the IVR system or if there is difficulty receiving the fax, representatives should call the IVR HELPLINE at 1-888-721-7204 (9:00 am to 7:00 pm ET)

- This number will be on the cover sheet of both faxes available to the physician.
- This number is staffed from 9:00 am to 7:00 pm ET.

2. ADDITIONAL OTHER PIRS FOR VIOXX ARE AVAILABLE FROM MEDICAL SERVICES IN RESPONSE TO UNSOLICITED INQUIRIES FROM HCPs BY USING THE USUAL METHODS TO SUBMIT PIRS AS STATED IN POLICY LETTER 104A.

The usual PIR request methods are (note: choose only one method for each request):

- INSIGHT and processing using the PIR screen;
- PIR hotline at 800-MERCK66 (8:30 am to 6:30 pm ET as extended hours) in Medical Services. This phone number is NOT to be given to an HCP, but is for Merck Field Personnel use only to verbally submit the questions asked by HCPs. PIR inquiries may be submitted to Medical Services 24 hours a day, 7 days a week with voice message available after hours (6:30pm to 8:30am ET).
- Faxing your request to Medical Services at 800-MERCK68.

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If a health care provider requests to speak with a Merck health care professional, the Merck National Service Center should be called at 800-NSCMERCK (business hours of 8:00 am to 7:00 pm ET; For emergency issues, Medical Services after-hours Call Coverage is 24 hours a day/ 7 days a week.)

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Remember to always provide a balanced discussion consistent with the health care provider's knowledge of the product and the product prescribing information.
Please continue to provide competitive and promotional feedback to the National Service Center (NSC). The NSC is staffed Monday through Friday, 8:00am to 7:00pm Eastern Time.
Please contact the NSC at 1-800-NSC-MERCK or 1-800-672-6372.

For product and service information, call the Merck National Service Center at 1-800-NSC-Merck (1-800-672-6372).

Do not proactively discuss any of the recent press stories. Respond to questions by requesting a PIR and in accordance with the obstacle-handling guide.

This information is provided for your background information only and is not to be used in discussions with physicians. The following press release was issued in response to an article in Tuesday's New York Times on the cardiovascular effects of VIOXX.

Background Information:

Tuesday May 22, 1:21 pm Eastern Time

Press Release

SOURCE: Merck & Co., Inc.

Merck Confirms Favorable Cardiovascular Safety Profile of Vioxx(R)

UPPER GWYNEDD, Pa., May 22 /PRNewswire/ — In response to news and analyst reports of data the Company first released a year ago, Merck & Co., Inc. today reconfirmed the favorable cardiovascular safety profile of Vioxx® (rofecoxib), its medicine that selectively inhibits COX-2. Vioxx was approved by the Food and Drug Administration in May 1999 for the management of osteoarthritis and the relief of acute pain in adults based on efficacy and safety studies involving nearly 4,000 patients. More than 33 million prescriptions have been written for Vioxx in the United States since its introduction.

The results of the Vioxx-Gastrointestinal Research study were first released in March 2000. Since that time, the data have been widely reported, published in The New England Journal of Medicine and discussed extensively by an FDA Advisory Committee.

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In VIGOR, Vioxx 50 mg, a dose two-times the highest chronic dose approved for osteoarthritis, significantly reduced the risk of serious GI side effects by half compared to a commonly used dose of naproxen (1,000 mg) in rheumatoid arthritis patients. The Advisory Committee recommended that these results be included in the labeling for Vioxx. Vioxx is not indicated for rheumatoid arthritis.

Copy

Although the VIGOR study was a GI outcomes study and was not designed to show differences in cardiovascular effects, significantly fewer heart attacks were observed in patients taking naproxen (0.1 percent) compared to the group taking Vioxx 50 mg (0.5 percent) in this study. There was no difference in cardiovascular mortality between the groups treated with Vioxx or naproxen. Patients taking aspirin did not participate in VIGOR.

In extensive discussions, the Advisory Committee explored this finding, other studies of Vioxx and possible explanations for this result in VIGOR. In the completed osteoarthritis trials and on-going clinical trials with Vioxx 12.5 mg, 25 mg and 50 mg in 30,000 patients, there was no difference in the incidence of cardiovascular events, such as heart attacks, among patients taking Vioxx, other NSAIDs and placebo.

At the Advisory Committee meeting, Merck scientists said the VIGOR finding is consistent with naproxen's ability to block platelet aggregation by inhibiting COX-1 like aspirin, which is used to prevent second cardiac events in patients with a history of heart attack, stroke or other cardiac events. This is the first time this effect of naproxen on cardiovascular events has been observed in a clinical study. Other potential explanations were advanced by the FDA reviewer and were discussed with the Advisory Committee. The Committee recommended that the data on cardiovascular events in VIGOR be included in the labeling for Vioxx.

In addition, the Committee agreed that the prescribing information for both Vioxx and Celebrex® (celecoxib) should reflect the fact that neither of these selective NSAIDs confer cardioprotective benefits and are not a substitute for low-dose aspirin. The Committee also recommended that other studies be conducted to further explore the safety of concomitant use of selective NSAIDs and low-dose aspirin.

In a separate GI outcomes study in osteoarthritis and rheumatoid arthritis patients, celecoxib, another agent that selectively inhibits COX-2, was compared to the NSAIDs diclofenac and ibuprofen. Pharmacia, maker of celecoxib, has indicated that there were no differences among celecoxib, ibuprofen and diclofenac on these cardiovascular events. In Pharmacia's background package submitted to the FDA for the Advisory Committee meeting, the incidence of patients taking celecoxib who experienced a heart attack was cited as 0.5 percent, 0.3 percent among diclofenac patients, and 0.5 percent among patients taking ibuprofen.

Focus:

Remain focused on your efficacy messages for VIOXX. Remember that the primary attribute for physicians and patients is pain relief.

For product and service information, call the Merck National Service Center at 1-800-NSC MERCK (1-800-572-6372).

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No. COX 99-033
Jun 03, 1999

Field Incentive Plan for VIOXX®

TO:

Group 4-6 Representatives
Group B Business Managers

Background Information Only
Background Information Only

PURPOSE:

To review the existing field incentive plan for VIOXX® with you as well as announce an additional launch incentive for VIOXX®.

OVERVIEW:

You have three incentive opportunities for VIOXX®:

- (1) Traditional In-line monetary incentive program
- (2) Non-monetary incentive program (aka "003: License to Sell")
- (3) And now an additional launch incentive program

In-Line Monetary Incentive Program:

The in-line bonus is fairly equally weighted between VIOXX®, SINGULAR® and FOSAMAX®. Our goal with VIOXX® is to be the market leader in the market leading class. While there is no doubt that taking share away from Celebrex may be our sweetest victory, we should not limit ourselves to Celebrex. To become a true market leader, we're also going to have to focus our attention on traditional NSAIDS as well as new patient starts. You have a tremendous opportunity with VIOXX®; over plan performance will add substantially to your in-line product bonus pay out.

Non-Monetary Incentive Program (NMIP):

We are pleased to rollout the NMIP for VIOXX® to you. You will have the opportunity to earn the following NMIP AwardperQs moving forward:

- Approximately 1200 AwardperQs can be earned based on your performance at the National Launch Meeting.
- Future AwardperQs may be earned based on your market share performance with VIOXX® following launch.

Additionally, you have an opportunity to win a trip to the Caribbean aboard the cruise ship the Grand Princess, the largest, most expensive cruise ship ever built. If you and your Group B clustermates finish as the top cluster within your Region based on market share performance with VIOXX®, you can earn yourselves a spot on this "Top Performer Trip."

Please refer to VIOXX® bulletin COX99021 sent out on May 26 and the 003: License to Sell website on the FSNet for additional details on the program.

Additional Launch Incentive Program:

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Exhibit



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This is a group monetary incentive driven off market share with a cash payout. To qualify for the incentive, you must achieve 51 percent share of new prescriptions in the C2-SI market for one month by March of 2000 and maintain activity and performance levels for your other key brands during the launch period for VIOXX®. Achieve these goals, and you'll receive a \$2000 bonus on top of all other incentives. This bonus will be paid out to all members of the cluster (Groups I - VI) in the month following the month you achieve 51 percent share.

IF YOU HAVE ANY QUESTIONS ABOUT THIS BULLETIN, PLEASE CONTACT THE MERCK NATIONAL SERVICE CENTER AT 1-800-NSC-MERCK.

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COPY

No. COX 99-034
Jun 04, 1999

Field Incentive Plan for VIOXX®

TO:

Group 1-3 Representatives
Hospital Representatives
A&A Specialists
Group A Business Managers
Hospital Managers
A&A Specialty Managers

Background Information Only
Background Information Only

PURPOSE:

To announce an additional launch incentive for VIOXX® available to you.

OVERVIEW:

An additional launch incentive program is now available to you. This is a group monetary incentive driven off market share with a cash payout. To qualify for the incentive, you must achieve 51 percent share of new prescriptions in the C2-SI market for one month by March of 2000 and maintain activity and performance levels for your other key brands. Achieve these goals, and you'll receive a \$2000 bonus on top of all other incentives. This bonus will be paid out to all members of the cluster (Groups 1 - 6) in the month following the month you earn it.

Your management team will review this program with you at your upcoming District Launch Meeting.

IF YOU HAVE ANY QUESTIONS ABOUT THIS BULLETIN, PLEASE CONTACT THE MERCK NATIONAL SERVICE CENTER AT 1-800-NSC-MERCK.

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EXHIBIT
Exhibit A - Part 3

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No. COX 99-035
Jun 08, 1999

Promotional Resources for VIOXX®

ID:

Group 1 – 6 Representatives	Action Required
Hospital Representatives	Action Required
A&A Specialists	Action Required
Long Term Care Specialists	Action Required
Kaiser Specialists	Action Required

PURPOSE:

To support your resource needs for VIOXX® in the coming weeks, beginning this week of June 7 and extending through mid-July, you will receive direct shipments of promotional resources to use in discussions on VIOXX® with your physicians.

OVERVIEW:

Promotional Resources being direct shipped:

- = Annotated PIs (9915211)
- = Branded Pens (995332)
- = Branded Sticky Pads (9947131)
- = PI Fold-Out Cards (991529)

Delivery Schedule and Contents:

- ⇒ Week of June 7:
 - Groups 4-6 Representatives, Hospital Specialty Tablet Representatives and A&A Specialists will receive a supply of branded pens, branded sticky pads and annotated PIs.
 - Group 1-3 Representatives, Hospital CV Tablet Representatives, Acute Care Representatives, Long Term Care Representatives and Kaiser Representatives will receive a supply of annotated PIs
- ⇒ Weeks of June 14, June 23, June 30:
 - Group 1-6 Representatives, Hospital Specialty and CV Tablet Representatives, Acute Care Specialists, A&A Specialists, Long Term Care Specialists, Kaiser Specialists will receive a supply of branded pens, branded sticky pads and PI Fold-Out Cards*
 - *Note: PI Fold-Out Cards will be shipped as soon as available, possibly as early as June 14
- ⇒ Mid-July:
 - Group 1-6 Representatives, Hospital Table Specialists, Acute Care Specialists, A&A Specialists, Long Term Care Specialists, Kaiser Specialists will receive a supply of branded pens, branded sticky pads and PI Fold-Out Cards

ACTION REQUIRED:

Early this week you received an initial supply of the annotated PIs for VIOXX®. This week of June 7, you will receive your second and final supply of the annotated PIs for VIOXX®. Over the next few weeks, you should use this piece in all your discussions on VIOXX® with physicians. Please remember, however, that by next week you will have received your entire supply of annotated PIs. Therefore it is important that you work with your clustermates to effectively manage this resource and selectively leave this piece with physicians.

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